

Corrigendum - 01

Date: 01/08/2022

NIT No. 75 dated 21/07/2022

MPIDC/Event -RFP/2022/75 (Tender ID: 2022_MIDCL_212233_1)

Name of Work: "Appointment of Agency to work as Knowledge Partner for Investment Promotion, Policy support, Branding & Investor Facilitation for Department of Industrial Policy and Investment Promotion (DIPIP), MPIDC and associated companies under DIPIP"

With reference to above tender, Corrigendum I with updated conditions and timelines of the RFP are attached as annexure I

The key dates in above Tender are revised as follows:

No	Activity	Date/Time
1	Last date for purchase of RFP	23 rd August 2022;02:30 PM
2	Last date of submission of Proposal	23 rd August 2022;03:00 PM
3	Date of Opening of Technical Bid	24 th August 2022
4	Date of Technical Presentation	29 th August 2022
5	Date of opening of Financial Bid	2 nd September 2022

for *Rishi*
01.08.2022
General Manager

Corrigendum I dated 01.08.2022 for the Request for Proposal MPIDC/Event-RFP/2022/75 "Appointment of Agency to work as Knowledge Partner for Investment Promotion, Policy support, Branding & Investor Facilitation for Department of Industrial Policy and Investment Promotion (DIPI), MPIDC and associated companies under DIPI"

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1	Section 5 data sheet, serial no 9 Important Dates , page no 13	<table border="1"> <thead> <tr> <th colspan="3">Important Dates</th> </tr> <tr> <th>No</th> <th>Activity</th> <th>Date/Time</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Last date for purchase of RFP</td> <td>17th August 2022;02:30 PM</td> </tr> <tr> <td>2</td> <td>Last date of submission of Proposal</td> <td>17th August 2022;03:00 PM</td> </tr> <tr> <td>3</td> <td>Date of Opening of Technical Bid</td> <td>18th August 2022</td> </tr> <tr> <td>4</td> <td>Date of Technical Presentation</td> <td>24th August 2022</td> </tr> <tr> <td>5</td> <td>Date of opening of Financial Bid</td> <td>29th August 2022</td> </tr> </tbody> </table>	Important Dates			No	Activity	Date/Time	1	Last date for purchase of RFP	17 th August 2022;02:30 PM	2	Last date of submission of Proposal	17 th August 2022;03:00 PM	3	Date of Opening of Technical Bid	18 th August 2022	4	Date of Technical Presentation	24 th August 2022	5	Date of opening of Financial Bid	29 th August 2022	<table border="1"> <thead> <tr> <th colspan="3">Important Dates Revised Schedule</th> </tr> <tr> <th>No</th> <th>Activity</th> <th>Date/Time</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Last date for purchase of RFP</td> <td>23rd August 2022;02:30 PM</td> </tr> <tr> <td>2</td> <td>Last date of submission of Proposal</td> <td>23rd August 2022;03:00 PM</td> </tr> <tr> <td>3</td> <td>Date of Opening of Technical Bid</td> <td>24th August 2022</td> </tr> <tr> <td>4</td> <td>Date of Technical Presentation</td> <td>29th August 2022</td> </tr> <tr> <td>5</td> <td>Date of opening of Financial Bid</td> <td>2nd September 2022</td> </tr> </tbody> </table>	Important Dates Revised Schedule			No	Activity	Date/Time	1	Last date for purchase of RFP	23 rd August 2022;02:30 PM	2	Last date of submission of Proposal	23 rd August 2022;03:00 PM	3	Date of Opening of Technical Bid	24 th August 2022	4	Date of Technical Presentation	29 th August 2022	5	Date of opening of Financial Bid	2 nd September 2022
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2	Section 5 Data Sheet , Evaluation Criteria – 27 A , serial no 2 page no 18	<p>Experience of handling projects with duration of minimum 2 years and value of minimum INR 3 crore (exclusive of taxes), in India, in last 10 years, as Lead Consultant/ Knowledge Partner for Central/State Governments or their agencies, or donor agencies involving Investment Life Cycle Management/ Program Management.</p> <p>1. 1 to 2 States: 2 Marks 2. 3 to 4 States: 5 Marks 3. 5 or more States: 8 Marks</p>	<p>Experience of handling projects with duration of minimum 1 years and value of minimum INR 3 crore (exclusive of taxes), in India, in last 10 years, as Lead Consultant/ Knowledge Partner for Central/State Governments or their agencies, or donor agencies involving Investment Life Cycle Management/ Investment Promotion Program Management.</p> <p>1. 1 to 2 Projects : 2 Marks 2. 3 to 4 Projects: 5 Marks 3. 5 or more Projects: 8 Marks</p>																																										



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3	Section 5 Data Sheet , Evaluation Criteria – 27 A, serial no 3 page no 18	3. Experience in supporting the State/Central Government in the drafting of Investment policies : 1. One mark for each state /Central Govt. Department up to maximum 8 Marks"	3. Experience in supporting the State/Central Government in the drafting of Investment policies : 1. One mark for each project undertaken for a State /Central Government Department or Ministry up to maximum 8 Marks"
4	Section 5 Data Sheet , Evaluation Criteria – 27 A ,serial no 5 page no 18	Section 5 Data Sheet , Evaluation Criteria – 27 A ,serial no 5 page no 18 Experience of working in Madhya Pradesh on large (Contract Value of minimum INR 1 crores) government consultancy/ advisory projects, in the last five years	Revised Clause number Section 5 Data Sheet , Evaluation Criteria – 27 A , serial no 4 page no 18 Experience of working in Madhya Pradesh on large (Contract Value of minimum INR 1 crores) government consultancy/ advisory projects, in the last seven (7) years
5	Section 5 Data Sheet , Evaluation Criteria – B Approach & Methodology (A&M) & Technical Presentation page no 18	Evaluation Criteria – B Approach & Methodology (A&M) & Technical Presentation Column name (Maximum Score/Requirements) 20 (10 for A&M , 10 For Technical Presentation)	1. 2 marks for every project subjected to a ceiling of 4 marks Evaluation Criteria – B Technical Presentation Column name (Maximum Score/Requirements) 20 (Technical Presentation), The agency will make a Technical Presentation before the committee constituted by MPIDC. The presentation should contain at least the following heads. The presentation should be based on the scope defined in section 7 Terms of Reference 1. Approach and Methodology 2. Proposed team and Experience 3. Project Plan 4. Approach for Policy support 5. Approach for Lead generation and after care 6. Proposed approach for Infrastructure advisory 7. Proposed data templates for follow up 8. Proposed approach for organising the investor summit



Rishav Kumar Tripathi
Manager
MPIDC Ltd., Bhopal

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6	Section 5: Data Sheet 27. Evaluation Criteria C. Experience of On-Site Team (Team Lead) Page 19	C. Experience of On-site Team: "Team Lead – 1 in number 1. MBA/ equivalent management qualification with minimum 8 years of experience in strategy/consulting /advisory 2. Minimum 4 years of experience in Investment Promotion/ Business Reforms with State/ Central Governments 3. Should have experience of working on at least 2 Investor Summits 4. Should be on company's roll for the last 3 years 5. Proficiency in Hindi and English"	9. Proposed Pre event activities C. Experience of On-site Team: "Team Lead – 1 in number 1. MBA/ equivalent management qualification with minimum 8 years of experience in strategy/consulting /advisory 2. Minimum 4 years of experience in Investment Promotion/ Business Reforms with State/ Central Governments 3. Should have experience of working on at least 2 Investor Summits 4. Should be on company's roll at the time of deployment 5. Proficiency in Hindi and English"
7	Section 5: Data Sheet 27. Evaluation Criteria C. Experience of On-Site Team (Senior Strategic Advisor) Page 19	"Senior Strategic Advisor – 2 in number (Full time) 1MBA/ equivalent management qualification with minimum 8 years of experience in strategy/consulting /advisory 2. Should have experience of working with Government/ Funding Organizations/ CEO or Strategy office of Corporates 3. Must have worked on the Investment Promotion and Policy formulation 4. Proficiency in Hindi and English 5. Proficiency in basic financial concepts and conversant with the concepts of financial analysis Experience: 1. Experience of minimum 8 years: 3 Marks 2.Experience of working with Government/ Funding Organizations/ CEO or Strategy office of	"Senior Strategic Advisor – 2 in number (Full time) 1MBA/ equivalent management qualification with minimum 8 years of experience in strategy/consulting /advisory 2. Should have experience of working with Government/ Funding Organizations/ CEO or Strategy office of Corporates 3. Must have worked on the Investment Promotion and Policy formulation 4. Proficiency in Hindi and English 5. Proficiency in basic financial concepts and conversant with the concepts of financial analysis Experience: 1. Experience of minimum 8 years: 3 Marks 2.Experience of working with Government departments / Funding Organizations/ CEO or Strategy office of

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8	Section 5: Data Sheet 27. Evaluation Criteria C. Experience of On-Site Team "Infrastructure Advisory – 1 in number Page 20	<p>Corporates: 1 Mark for each employer, subjected to ceiling of 2 Marks</p> <p>3. Experience of working on government project related to policy formulation: 2 Mark"</p> <p>"Infrastructure Advisory – 1 in number (Full time)</p> <p>1. Postgraduate in Civil/ Urban Planning/ Infrastructure planning, with minimum 10 years of experience in infrastructure related advisory</p> <p>2. Minimum 3 years of experience in Government sector</p> <p>3. Proficiency in Hindi and English"</p> <p>Experience:</p> <p>1. 3 or more relevant projects in Infrastructure Advisory : 2 Marks</p> <p>2. Over 3 years of Experience in government infrastructure related advisory: 1 Mark</p>	<p>Corporates: 1 Mark for each employer, subjected to ceiling of 2 Marks</p> <p>3. Experience of working on government project related to policy formulation: 2 Mark"</p> <p>"Infrastructure Advisory – 1 in number (Full time)</p> <p>1. Postgraduate in Civil/ Urban Planning/ Infrastructure planning, with minimum 7 years of experience in infrastructure related advisory</p> <p>2. Minimum 3 years of experience in Government sector</p> <p>3. Proficiency in Hindi and English"</p> <p>Experience:</p> <p>1. 3 or more relevant projects in Infrastructure Advisory : 2 Marks</p> <p>2. Over 3 years of Experience in government infrastructure related advisory: 1 Mark</p>
9	Section 5: Data Sheet 27. Evaluation Criteria C. Experience of On-Site Team, Position Marketing and Branding – 1 in number 1 marks per resource Page 20	<p>Column name Position , 1 Marketing and Branding – 1 in number 1 marks per resource</p>	<p>Column name Position Marketing and Branding – 1 in number (Full time) 2 marks per resource</p>
10	5. Data Sheet / Page No. 21; Point 27 : Evaluation Criteria – C , Note point no 4	<p>Note: Point 4 - No resource mentioned under core team would be allowed to be replaced before 1 Year, unless the person has resigned from the firm or met with circumstances outside the reasonable control of the firm including but not limited to death or medical incapacity. In such</p>	<p>Note: Point 4 - No resource mentioned under core team would be allowed to be replaced before 1 Year, unless the person has resigned from the firm or met with circumstances outside the reasonable control of the firm including but not limited to death or medical incapacity. In such case, suitable replacement with due approval of</p>


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		<p>case, suitable replacement has to be provided within 15 days of his/her resignation or any other reason. In case of any negligence, bidder would be levied penalty of INR 2,50,000 per resource per month proportionate to the absence of the resource. Resignation from the member should be immediately reported to the client (copy of resignation letter should be submitted to the client within 10 days of resignation of the resource).</p>	<p>MPIDC, has to be provided (placed) on or before the last working day of the resource for the assignment. In case of any negligence, bidder would be levied penalty of INR 2,50,000 per resources per month proportionate to the absence of the resource. Resignation from the deployed team member should be immediately reported to the client (copy of resignation letter should be submitted to the client within 10 days of resignation of the resource).</p>



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